

ANNUAL CONTRACT

Date: - 04th April 2016
Contact Person: - Mr. N. S. Dabholkar
Designation:- Chief Manager, Hospitality
Company: - Indian Institute of Technology Bombay
Address: - Powai,
Mumbai 400 076
Mob:- 9833118940
Email: - dabholkar@iitb.ac.in

Subject: - Corporate Rates for Indian Institute of Technology Bombay.

For FIT Bookings

Room Type	Rack Rate Per Room Per Night On Single Occupancy	Rack Rate Per Room Per Night On Double Occupancy	Corporate Rate Per Room Per Night On Single Occupancy	Corporate Rate per Room Per Night On Double Occupancy
Winter Green Room	INR 13000/-	INR 14000/-	INR 8,000/-	INR 9,000/-
Winter Green Pure Room	INR 13000/-	INR 14000/-	INR 9,000/-	INR 10,000/-
Fern Club Room	INR 14000/-	INR 15000/-	INR 9,000/-	INR 10,000/-
Hazel Suite	INR 18000	INR 18000	INR 12,000/-	INR 13,000
Fern Club Suite	INR 20000/-	INR 20000/-	INR 15,000/-	INR 16,000/-
Fern Club Pure Suite	INR 20000/-	INR 20000/-	INR 16,000/-	INR 17,000/-

NOTE:

1. The above tariff is on per room per night basis.
2. The above tariff is Exclusive of applicable taxes.
3. Rooms offered will be as per availability only.

The above corporate rates are inclusive of the following:

- Complimentary Buffet Breakfast at Tiara Restaurant – The Multi Cuisine Restaurant
- Complimentary 02 bottles of water in the room per day
- Complimentary tea/coffee maker in the room
- Complimentary 02 way airport transfers in a shared vehicle applicable once during stay only.
- Complimentary Internet & Wi-Fi in the room
- Complimentary use of the in-house swimming pool and gymnasium

Central Avenue, Hiranandani Gardens, Powai, Mumbai – 400076

T: +91-22 42611111 **F:** +91-22 25755566 **E:** info@meluhafernhotel.com **W:** www.meluhafernhotel.com
 AVenture By Lake View Developers | ECOTEL® - The Hallmark of Environmentally Sensitive Hotels

For Group Booking (Minimum 10 rooms & above per night)

Room Type	Rack Rate Per Room Per Night On Single Occupancy	Rack Rate Per Room Per Night On Double Occupancy	Corporate Rate Per Room Per Night On Single Occupancy	Corporate Rate per Room Per Night On Double Occupancy
Winter Green Room	INR 13000/-	INR 14000/-	INR 7,500/-	INR 8,500/-
Winter Green Pure Room	INR 13000/-	INR 14000/-	INR 8,500/-	INR 9,500/-
Fern Club Room	INR 14000/-	INR 15000/-	INR 8,500/-	INR 9,500/-
Hazel Suite	INR 18000	INR 18000	INR 11,000/-	INR 12,000
Fern Club Suite	INR 20000/-	INR 20000/-	INR 13,000/-	INR 14,000/-
Fern Club Pure Suite	INR 20000/-	INR 20000/-	INR 14,000/-	INR 15,000/-

NOTE:

1. The above tariff is on per room per night basis.
2. The above tariff is Exclusive of applicable taxes.
3. Rooms offered will be as per availability only.

The above corporate rates are inclusive of the following:

- Accomodation
- Complimentary Buffet Breakfast at Tiara Restaurant – The Multi Cuisine Restaurant
- Complimentary 02 bottles of water in the room per day
- Complimentary tea/coffee maker in the room
- 15% Discount on Laundry
- 15% Discount on Food & Soft Beverages
- Complimentary Internet & Wi-Fi in the room
- Complimentary use of the in-house swimming pool and gymnasium

Rates for buffet meals at Tiara – The Multi Cuisine Restaurant & Bar is as follows:

Buffet Breakfast – INR 450/ + tax per head

Buffet Lunch – INR 999/ + tax per head

Buffet Dinner – INR 1199/ + tax per head

Reservations

Email Sales at : **Kevin Martis – (Director - Sales & Marketing) +919664452487**
kevin.martis@meluhafernhotel.com
Room Reservations : **Ms.Ujwala** on Tel. No. 25755555 Ext: 5513/5514; Fax No. 25755566.
Email reservations at : res@meluhafernhotel.com
Banquets : **Mr. Ramesh Gupta** on Tel. No. 25755555 Ext. 5330 Fax No. 25755566
Email Banquets at : fb@meluhafernhotel.com / paragon@meluhafernhotel.com

The hotel continues its tradition of service with a cause & responsibility.

Terms and conditions for Confirmation & Cancellation

- Alterations of guaranteed number with regard to accommodation i.e. the number of rooms confirmed for your group may be intimated to us up to 30 days prior to check-in date.
- In case of any reduction in the actual number of room/persons from the guaranteed number, the guaranteed number of rooms/persons will be charged for.
- In case of increase in the actual number of rooms/persons from the guaranteed number, the actual number will be charged for.
- In case of no-show one night's retention will be charged in case of FIT booking and 100% of package value in case of group bookings.
- **Cancellation / Postponement / Alteration of program should be made not less than 48 hours prior to check-in date for FIT bookings and not less than 30 days prior to check-in date for groups. The same will be charged a one night's retention for FIT bookings and a 100% retention charge of the package value for groups as per this agreement.**

Billing: - All bills to be settled by cash or credit card at the time of check-out.

In case of bill to company, kindly mention the same at the time of reservation.

Guests arriving to the hotel without having a valid reservation as per the clauses of this agreement with Meluha The Fern will be charged at the prevailing rate of the day or rack rate.

Payments: - All payments are to be made by cheque/demand draft in favor of 'Meluha The Fern'

Standard Terms and Conditions

- These special rates are not applicable on festive & convention dates.
- **This contract is valid from 04th April 2016 to 31st March 2017.**
- This contract can be cancelled by either party with a 1 month's advance notice.
- Reservation of rooms/conference halls/banquet halls are subject to availability.
- In the event the hotel is unable to provide the contracted rooms, the hotel is not liable to make alternate arrangements in any other hotel of the same grade.
- Check In & Check Out time is 1400 hours and 12 noon respectively.
- In case of any venue required for the evening parties, venue charges will be charged extra.
- All other activities/facilities (not covered in the package) would be charged extra.
- The above costing does not include events/shows or Venue Charges.
- As per company policy, we do not permit outside Food, Liquor & Beverages.

Central Avenue, Hiranandani Gardens, Powai, Mumbai – 400076

T: +91-22 42611111 F: +91-22 25755566 E: info@meluhafernhotel.com W: www.meluhafernhotel.com

A Venture By Lake View Developers | ECOTEL® - The Hallmark of Environmentally Sensitive Hotels

- Liquor & Tobacco will be charged extra.
- The guests may strictly be instructed not to move around the unlit areas of “Meluha The Fern”.
- No firework display is allowed on the premises.
- Pets are not allowed in “Meluha The Fern”.
- All loading and unloading must be done at a location specified by “Meluha The Fern”.
- Private vehicles are not allowed beyond the parking area.
- “Meluha The Fern” will provide normal lighting at the event venue.
- You and your guests (herein after referred collectively as “Patrons”) shall use the facilities with due care and in a good and proper way and ensure that the same are not spoilt or damaged in any manner howsoever. In the event of any damage being caused to any of the Facilities by the Patrons the same shall be made good by the Patron.
- You hereby unconditionally authorize **Meluha The Fern** to directly adjust/ deduct such amount as Meluha The Fern may deem fit to make good the loss/ damage caused to Facilities or furniture, fittings, equipments at Meluha The Fern by the Patrons from the amount of advance or any other amount paid by the Patron.
- It is clarified that the aforesaid deduction from the advance or other amounts shall be without prejudice the rights and remedies of Meluha The Fern under law. In the event of the advance amount or other amounts paid by you is insufficient to make good the loss / damage suffered by Meluha The Fern, you shall be liable to pay such further amount as may be required to meet the deficiency.
- You shall indemnify and keep Meluha The Fern fully indemnified and hold harmless from and against any and all losses, liabilities, damages, demands, claims, actions, judgments, penalties and other costs or expenses incurred or suffered by Meluha The Fern (including, without limitation, reasonable attorneys' fees and expenses) based upon, arising out of, or in relation to use of the Facilities by the Patrons.
- The Patrons shall strictly adhere to the safety measures prescribed by Meluha The Fern from time to time and use appropriate safety equipments, articles.
- These terms and conditions are in addition to and not in derogation of the terms, conditions and rules as may be prescribed by Meluha The Fern from time to time with respect to user of each of the Facilities.

**For Room & Conference bookings please Contact Mr Kevin Martis on
kevin.martis@meluhafernhotel.com / +91- 22- 66936902**

Meluha The Fern – An Ecotel Hotel	Indian Institute of Technology Bombay
Signature:	Signature:
Date :	Date :
Mr. Kevin Martis	Mr. N.S. Dabholkar
Director– Sales & Marketing	Chief Manager, Hospitality
Tel : + 91- 22- 66936902 Fax : + 91-22- 66936979 Cell No: +919664452487	Tel : + 91- 22 - 25768944 Cell No: +91 9833118940
kevin.martis@meluhafernhotel.com	dabholkar@iitb.ac.in