

## ANNUAL CONTRACT

**Date: -** 04th April 2016  
**Contact Person: -** Mr. N. S. Dabholkar  
**Designation:-** Chief Manager, Hospitality  
**Company: -** Indian Institute of Technology Bombay  
**Address: -** Powai,  
Mumbai 400 076  
**Mob:-** 9833118940  
**Email: -** [dabholkar@iitb.ac.in](mailto:dabholkar@iitb.ac.in)

**Subject: - Corporate Rates for Indian Institute of Technology Bombay.**

ROOM TYPE	RACK RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	RACK RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON SINGLE OCCUPANCY	CORPORATE RATE PER ROOM PER NIGHT ON DOUBLE OCCUPANCY
Deluxe Room	INR 12000/-	INR 13000/-	INR 5,500/-	INR 6,000/-
Executive Room	INR 15000/-	INR 16000/-	INR 6,500/-	INR 7,000/-

**NOTE:**

1. The above tariff is on per room per night basis.
2. The above tariff is exclusive of applicable taxes.
3. Rooms offered will be as per availability only.
4. Airport transfers will be charged at INR 1100 plus taxes

**The above corporate rates are inclusive of the following:**

- **Buffet breakfast at Parabola – The Multi Cuisine Restaurant & Bar**
- **Complimentary 02 bottles of water per room per day**
- **Complimentary tea/coffee maker in the room**
- **Complimentary Internet / Wi-Fi in the room**

Reservations	
Email Sales at	<b>Kevin Martis – (Director - Sales &amp; Marketing) +919664452487</b> <a href="mailto:kevin.martis@meluhafernhotel.com">kevin.martis@meluhafernhotel.com</a>
Room Reservations	Ms.Ujwala on Tel. No. 022-66936969 Ext: 6007/6981; Fax No. 022-66936979.
Email reservations at	<a href="mailto:resvinfo@rodashotel.com">resvinfo@rodashotel.com</a>
Banquets	Mr. Ramesh Gupta on Tel. No. 022-66936969 Ext. 6941 Fax No. 022-66936979
Email Banquets at	<a href="mailto:bqinfo@rodashotel.com">bqinfo@rodashotel.com</a>
<i><b>The hotel continues its tradition of service with a cause &amp; responsibility.</b></i>	



### **Terms and conditions for Confirmation & Cancellation**

- Alterations of guaranteed number with regard to accommodation i.e. the number of rooms confirmed for your group may be intimated to us up to 30 days prior to check-in date.
- In case of any reduction in the actual number of room/persons from the guaranteed number, the guaranteed number of rooms/persons will be charged for.
- In case of increase in the actual number of rooms/persons from the guaranteed number, the actual number will be charged for.
- Incase of no-show one night's retention will be charged incase of FIT booking and 100% of package value in case of group bookings.
- **Cancellation / Postponement / Alteration of program should be made not less than 48 hours prior to check-in date for FIT bookings and not less than 30 days prior to check-in date for groups. The same will be charged a one night's retention for FIT bookings and a 100% retention charge of the package value for groups as per this agreement.**

**Billing:** - All bills to be settled by cash or credit card at the time of check-out.  
Incase of bill to company, kindly mention the same at the time of reservation.

**Guests arriving to the hotel without having a valid reservation as per the clauses of this agreement with RODAS will be charged at the prevailing rate of the day or rack rate.**

**Payments:** - All payments are to made by cheque/demand draft in favor of '**Rodas Income Account**'

### **Standard Terms and Conditions**

- These special rates are not applicable on festive & convention dates.
- **This contract is valid from 04<sup>th</sup> April 2016 to 31<sup>st</sup> March 2017.**
- This contract can be cancelled by either party with a 1 month's advance notice.
- Reservation of rooms/conference halls/banquet halls are subject to availability.
- In the event the hotel is unable to provide the contracted rooms, the hotel is not liable to make alternate arrangements in any other hotel of the same grade.
- Check In & Check Out time is 12 noon respectively.
- In case of any venue required for the evening parties, venue charges will be charged extra.
- All other activities/facilities (not covered in the package) would be charged extra.
- The above costing does not include events/shows or Venue Charges.
- As per company policy, we do not permit outside Food, Liquor & Beverages.
- Liquor & Tobacco will be charged extra.
- The guests may strictly be instructed not to move around the unlit areas of "RODAS".
- No firework display is allowed on the premises.
- Pets are not allowed in "RODAS".
- All loading and unloading must be done at a location specified by "RODAS".
- Private vehicles are not allowed beyond the parking area.
- "RODAS" will provide normal lighting at the event venue.
- You and your guests (herein after referred collectively as "Patrons") shall use the facilities with due care and in a good and proper way and ensure that the same are not spoilt or damaged in any manner howsoever. In the event of any damage being caused to any of the Facilities by the Patrons the same shall be made good by the Patron.
- You hereby unconditionally authorize **RODAS** to directly adjust/ deduct such amount as Meluha The Fern may deem fit to make good the loss/ damage caused to Facilities or furniture, fittings, equipment's at RODAS by the Patrons from the amount of advance or any other amount paid by the Patron.



- It is clarified that the aforesaid deduction from the advance or other amounts shall be without prejudice the rights and remedies of RODAS under law. In the event of the advance amount or other amounts paid by you is insufficient to make good the loss / damage suffered by RODAS, you shall be liable to pay such further amount as may be required to meet the deficiency.
- You shall indemnify and keep RODAS fully indemnified and hold harmless from and against any and all losses, liabilities, damages, demands, claims, actions, judgments, penalties and other costs or expenses incurred or suffered by RODAS (including, without limitation, reasonable attorneys' fees and expenses) based upon, arising out of, or in relation to use of the Facilities by the Patrons.
- The Patrons shall strictly adhere to the safety measures prescribed by RODAS from time to time and use appropriate safety equipments, articles.
- These terms and conditions are in addition to and not in derogation of the terms, conditions and rules as may be prescribed by RODAS from time to time with respect to user of each of the Facilities.

**For Room & Conference bookings please Contact Mr Kevin Martis on [kevin.martis@meluhafernhotel.com](mailto:kevin.martis@meluhafernhotel.com) / +91- 22- 66936902**

**Note:**

- **The above corporate rates are exclusive of all applicable taxes**

<b>Rodas – An Ecotel Hotel</b>	<b>Indian Institute of Technology Bombay</b>
<b>Signature:</b>	<b>Signature:</b>
<b>Date :</b>	<b>Date :</b>
<b>Mr. Kevin Martis</b>	<b>Mr. N.S. Dabholkar</b>
<b>Director– Sales &amp; Marketing</b>	<b>Chief Manager, Hospitality</b>
<b>Tel : + 91- 22- 66936902</b> <b>Fax : + 91-22- 66936979</b> <b>Cell No: +919664452487</b>	<b>Tel : + 91- 22 - 25768944</b> <b>Cell No: +91 9833118940</b>
<b><a href="mailto:kevin.martis@meluhafernhotel.com">kevin.martis@meluhafernhotel.com</a></b>	<b><a href="mailto:dabholkar@iitb.ac.in">dabholkar@iitb.ac.in</a></b>